## Investment Commerce Fisheries Corporation

## BALANCE SHEET

As at Mar. 31, 2008
Unit: VND

| No. | Items | Code | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
|  | ASSETS |  |  |  |
| A - | SHORT-TERM ASSETS | 100 | 191,534,386,881 | 199,709,482,686 |
| I. | Cash \& Cash equivalents | 110 | 15,948,618,227 | 23,659,707,895 |
| 1. | Cash | 111 | 15,948,618,227 | 23,659,707,895 |
| 2. | Cash equivalents | 112 | - | - |
| II. | Short-term financial investments | 120 | 485,761,600 | 485,761,600 |
| 1. | Short-term investments | 121 | 601,438,592 | 601,438,592 |
| 2. | Provision for devaluation of short-term investments (*) | 128 | (115,676,992) | (115,676,992) |
| III. | Short-term receivables | 130 | 77,894,830,530 | 73,832,881,779 |
| 1. | Trade accounts receivables | 131 | 57,954,497,283 | 60,433,815,385 |
| 2. | Prepayment to suppliers | 132 | 20,061,875,112 | 11,860,375,577 |
| 3. | Short-term intercompany receivables | 133 |  |  |
| 4. | Receivables on percentage of construction contract completi | 134 | - | - |
| 5. | Other receivables | 138 | 1,016,940,402 | 2,677,173,084 |
| 6. | Provision for short-term doubtful debts | 139 | $(1,138,482,267)$ | $(1,138,482,267)$ |
| IV. | Inventories | 140 | 91,092,766,953 | 95,856,489,428 |
| 1. | Inventories | 141 | 94,121,621,442 | 98,885,343,917 |
| 2. | Provision for devaluation of inventories | 149 | (3,028,854,489) | $(3,028,854,489)$ |
| V. | Other short-term assets | 150 | 6,112,409,571 | 5,874,641,984 |
| 1. | Short-term prepaid expenses | 151 | - | - |
| 2. | VAT deductible | 152 | 2,828,303,743 | 3,775,031,766 |
| 3. | Tax and accounts receivable from State budget | 153 | 2,019,978,217 | 1,089,319,311 |
| 4. | Other short-term assets | 154 | 1,264,127,611 | 1,010,290,907 |
| B - | LONG-TERM ASSETS | 200 | 139,406,285,828 | 136,535,852,620 |
| I. | Long-term receivables | 210 | - | - |


| No. | Items | Code | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. | Long-term receivables from customers | 211 | - | - |
| 2. | Capital receivable from subsidiaries | 212 | - | - |
| 3. | Long-term inter-company receivables | 213 | - | - |
| 4. | Other long-term receivables | 218 | - | - |
| 5. | Provision for long-term doubtful debts | 219 | - | - |
| II. | Fixed assets | 220 | 70,534,600,078 | 71,931,739,476 |
| 1. | Tangible fixed assets | 221 | 54,090,883,572 | 55,085,559,881 |
|  | - Historical cost | 222 | 76,479,066,538 | 76,304,731,938 |
|  | - Accumulated depreciation | 223 | $(22,388,182,966)$ | $(21,219,172,057)$ |
| 2. | Finance leases fixed assets | 224 | 9,337,497,807 | 9,668,939,623 |
|  | - Historical cost | 225 | 16,470,216,407 | 16,470,216,407 |
|  | - Accumulated depreciation | 226 | (7,132,718,600) | (6,801,276,784) |
| 3. | Intangible fixed assets | 227 | 4,213,668,730 | 4,284,690,003 |
|  | - Historical cost | 228 | 5,712,920,000 | 5,712,920,000 |
|  | - Accumulated depreciation | 229 | (1,499,251,270) | $(1,428,229,997)$ |
| 4. | Construction in progress | 230 | 2,892,549,969 | 2,892,549,969 |
| III. | Property investment | 240 | - | - |
|  | - Historical cost | 241 | - | - |
|  | - Accumulated depreciation | 242 | - | - |
| IV. | Long-term financial investments | 250 | 55,645,276,051 | 51,121,475,984 |
| 1. | Investment in subsidiaries | 251 | 10,434,276,051 | 8,521,475,984 |
| 2. | Investment in associate and joint-venture companies | 252 | 43,600,000,000 | 42,600,000,000 |
| 3. | Other long-term investments | 258 | 1,611,000,000 | - |
| 4. | Provision for devaluation of long-term financial investments | 259 | - | - |
| V. | Other long-term assets | 260 | 13,226,409,699 | 13,482,637,160 |
| 1. | Long-term prepaid expenses | 261 | 13,226,409,699 | 13,482,637,160 |
| 2. | Deferred income tax assets | 262 | - | - |
| 3. | Others | 268 | - | - |
|  | TOTAL ASSETS | 270 | 330,940,672,709 | 336,245,335,306 |
| No. | CAPITAL SOURCE |  |  |  |


| No. | Items | Code | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A - | LIABILITIES | 300 | 181,241,727,051 | 191,259,073,901 |
| I. | Short-term liabilities | 310 | 176,122,403,717 | 186,139,750,567 |
| 1. | Short-term borrowing | 311 | 83,385,379,102 | 76,762,420,769 |
| 2. | Trade accounts payable | 312 | 37,459,986,960 | 47,437,307,653 |
| 3. | Advances from customers | 313 | 585,249,406 | 958,626,334 |
| 4. | Taxes and payable to state budget | 314 | 26,817,140 | 33,719,870 |
| 5. | Payable to employees | 315 | 1,216,579,364 | 2,078,956,265 |
| 6. | Payable expenses | 316 | - - | - - |
| 7. | Accounts payable-Affiliate | 317 | - | - |
| 8. | Payable in accordance with contracts in progress | 318 | - | - |
| 9. | Other short-term payables | 319 | 53,448,391,745 | 58,868,719,676 |
| 10. | Provision for short-term liabilities | 320 | - | - |
| II. | Long-term liabilities | 330 | 5,119,323,334 | 5,119,323,334 |
| 1. | Long-term accounts payable-Trade | 331 | - | - |
| 2. | Long-term accounts payable-Affiliate | 332 | - | - |
| 3. | Other long-term payables | 333 | - | - |
| 4. | Long-term borrowing | 334 | 5,119,323,334 | 5,119,323,334 |
| 5. | Deferred income tax payable | 335 | - | - |
| 6. | Provision for unemployment allowance | 336 | - | - |
| 7. | Provision for long-term liabilities | 337 | - | - |
| B - | OWNER'S EQUITY | 400 | 149,698,945,658 | 144,986,261,405 |
| I. | Capital sources and funds | 410 | 148,034,410,520 | 142,879,359,055 |
| 1. | Paid-in capital | 411 | 118,000,000,000 | 118,000,000,000 |
| 2. | Capital surplus | 412 | 4,016,097,000 | 4,016,097,000 |
| 3. | Other capital of owner | 413 | - | - |
| 4. | Treasury stock | 414 | - | - |
| 5. | Assets revaluation difference | 415 | - | - |
| 6. | Foreign exchange difference | 416 | - | - |
| 7. | Investment and development fund | 417 | 3,182,397,168 | 3,182,397,168 |
| 8. | Financial reserve fund | 418 | 3,237,281,300 | 3,237,281,300 |


| No. | Items | Code | Ending Balance | Beginning Balance |
| :--- | :--- | :---: | :---: | :---: |
| 9. | Other fund belong to owner's equity | 419 | - | - |
| 10. | Retained after-tax profit | 420 | $19,598,635,052$ | $14,443,583,587$ |
| 11. | Capital for construction work | 421 | - | - |
| II. | Budget sources | $\mathbf{4 3 0}$ | $\mathbf{1 , 6 6 4 , 5 3 5 , 1 3 8}$ | $\mathbf{2 , 1 0 6 , 9 0 2 , 3 5 0}$ |
| 1. | Bonus and welfare funds | 431 | $1,664,535,138$ | $2,106,902,350$ |
| 2. | Budgets | 432 | - | - |
| 3. | Budget for fixed asset | 433 | - | - |
|  | TOTAL RESOURCES | 440 | $\mathbf{3 3 0 , 9 4 0 , 6 7 2 , 7 0 9}$ | $\mathbf{3 3 6 , 2 4 5 , 3 3 5 , 3 0 6}$ |

## INCOME STATEMENT

Quarter 1/2008
Unit: VND

| Items | Code | Note | Quarter 1 |  | Accumulation fr. Jan. 01 to Mar. 31 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 | 2008 | 2007 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 | VI. 20 | 85,917,524,418 | 51,337,688,057 | 85,917,524,418 | 51,337,688,057 |
| 2. Deductions | 02 |  | - | - | - | - |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 85,917,524,418 | 51,337,688,057 | 85,917,524,418 | 51,337,688,057 |
| 4. Cost of goods sold | 11 | VI. 21 | 72,710,815,636 | 43,637,034,848 | 72,710,815,636 | 43,637,034,848 |
| 5. Gross profit (20=10-11) | 20 |  | 13,206,708,782 | 7,700,653,209 | 13,206,708,782 | 7,700,653,209 |
| 6. Financial income | 21 | VI. 22 | 734,700,723 | 8,199,261 | 734,700,723 | 8,199,261 |
| 7. Financial expenses | 22 | VI. 23 | 1,477,971,221 | 1,295,978,890 | 1,477,971,221 | 1,295,978,890 |
| - Include: Interest expenses | 23 |  | 1,069,781,627 | 945,624,534 | 1,069,781,627 | 945,624,534 |
| 8. Selling expenses | 24 |  | 4,360,548,195 | 2,142,184,993 | 4,360,548,195 | 2,142,184,993 |
| 9. General \& administrative expenses | 25 |  | 2,974,838,624 | 1,755,542,687 | 2,974,838,624 | 1,755,542,687 |
| 10. Net operating profit ( $30=20+21-22-24-25$ ) | 30 |  | 5,128,051,465 | 2,515,145,900 | 5,128,051,465 | 2,515,145,900 |
| 11. Other income | 31 | VI. 25 | 27,000,000 | - | 27,000,000 | - |
| 12. Other expenses | 32 | VI. 26 | - | 460,807,386 | - | 460,807,386 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 27,000,000 | $(460,807,386)$ | 27,000,000 | $(460,807,386)$ |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 5,155,051,465 | 2,054,338,514 | 5,155,051,465 | 2,054,338,514 |
| 15. Current corporate income tax expenses | 51 |  | - |  | - |  |
| 16. Deferred corporate income tax expenses | 52 |  | - |  |  |  |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 5,155,051,465 | 2,054,338,514 | 5,155,051,465 | 2,054,338,514 |
| 18. EPS (VND/share) (*) | 70 |  | 437 | 174 | 437 | 174 |

## Investment Commerce Fisheries Corporation

## CASH FLOWS STATEMENT

Quarter 1/2008 (Direct method)

| Items | Code | Note |  | Unit: VND |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation fr. Jan. 01 to Mar. 31 |  |
|  |  |  | 2008 | 2007 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 81,073,515,289 | 260,459,200,197 |
| 2. Cash paid for supplier | 02 |  | $(85,371,603,557)$ | (250,416,866,611) |
| 3. Cash paid for employee | 03 |  | (5,049,116,292) | (13,777,444,595) |
| 4. Cash paid for loan interests | 04 |  | (1,069,781,627) | $(10,636,659,649)$ |
| 5. Cash paid for corporate income tax | 05 |  | - | - - |
| 6. Other receivables | 06 |  | 1,817,193,537 | 11,971,335,962 |
| 7. Other payables | 07 |  | (2,847,254,042) | $(12,416,873,975)$ |
| Net cash provided by (used in) operating activities | 20 |  | $(11,447,046,692)$ | (14,817,308,671) |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(174,334,600)$ | $(156,438,320)$ |
| 2. Cash received from liquidation or disposal of capital assets and other long-term as | 22 |  | - | - |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5. Cash paid for joining capital in other companies | 25 |  | $(2,912,800,067)$ | $(24,484,775,900)$ |
| 6. Withdrawal of capital in other companies | 26 |  | - | - |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | - | 58,436,909 |
| Net cash used in investing activities | 30 |  | (3,087,134,667) | (24,582,777,311) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | 53,684,750,000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 36,045,326,803 | 249,127,803,171 |
| 4. Cash paid to principal debt | 34 |  | $(29,355,675,377)$ | (262,798,316,749) |
| 5. Cash paid to financial lease debt | 35 |  | - | $(2,400,000,000)$ |
| 6. Dividend, profit paid for owners | 36 |  | - | - |
| Net cash (used in) provided by financing activities | 40 |  | 6,689,651,426 | 37,614,236,422 |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | $(7,844,529,933)$ | (1,785,849,560) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 23,659,707,895 | 7,381,718,469 |


| Influence of foreign exchange fluctuation | 61 |  | $133,440,265$ | $242,473,793$ |
| :--- | ---: | ---: | ---: | ---: |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | $\mathbf{7 0}$ |  | $\mathbf{1 5 , 9 4 8 , 6 1 8 , 2 2 7}$ | $\mathbf{5 , 8 3 8 , 3 4 2 , 7 0 2}$ |

